Toolpoint at the glance

Network Member Structure

Human Diagnostic Labs

Other Diagnostic Labs

Pharma, Research

Analytics

Other

Suppliers for
Services

Suppliers for
System-Components
Components
Consumables

Manufacturers of
Systems for
Laboratory Automation and
Bio-processing

Users of
Systems for
Laboratory Automation and
Bio-processing
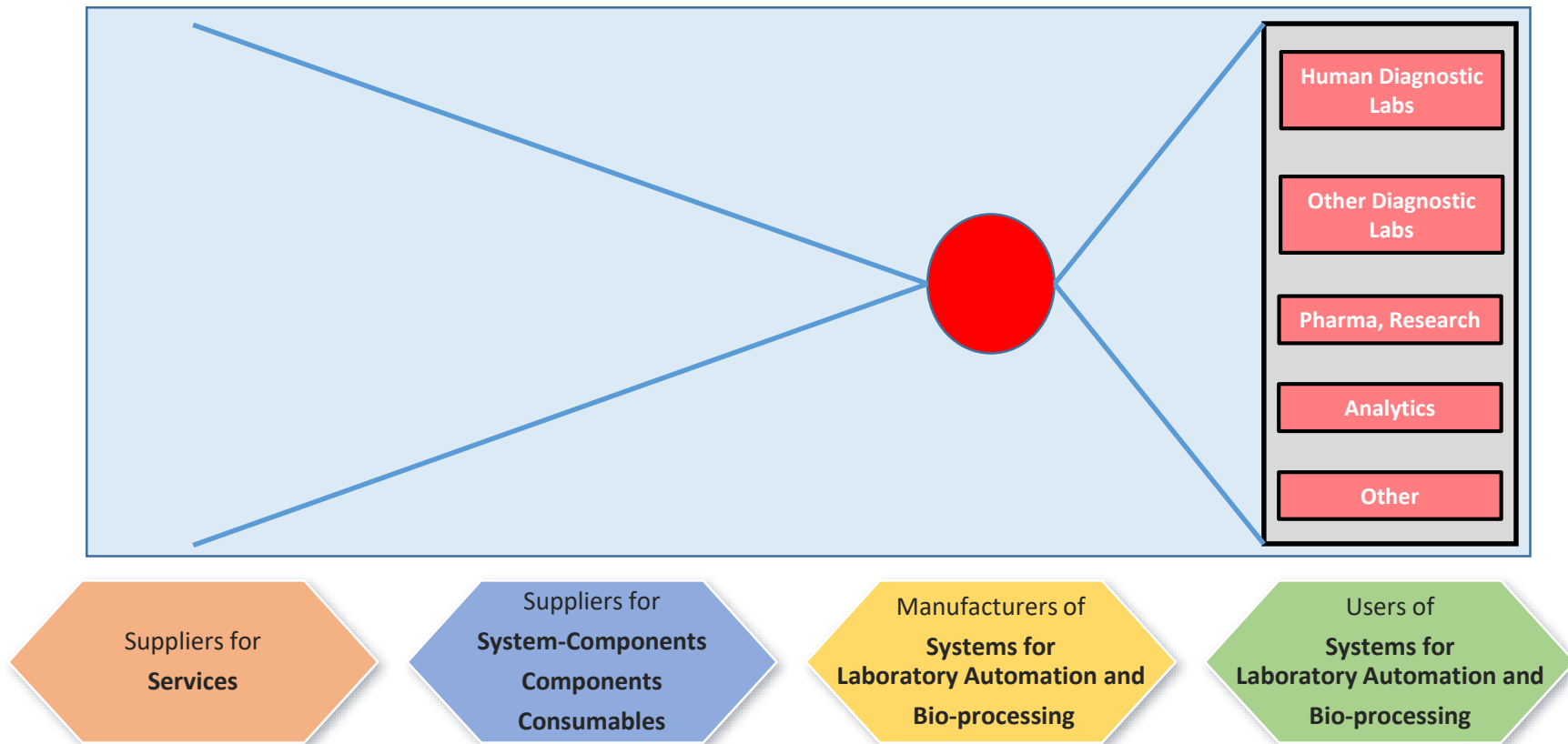
Toolpoint Members

Users of
Systems for Laboratory Automation and Bio-processing

Companies that use the systems for laboratory automation and bio-processing for diagnostic and/or research and/or manufacturing
AWA, EPFL, Fraunhofer, HSR, ZHAW

Manufacturers of
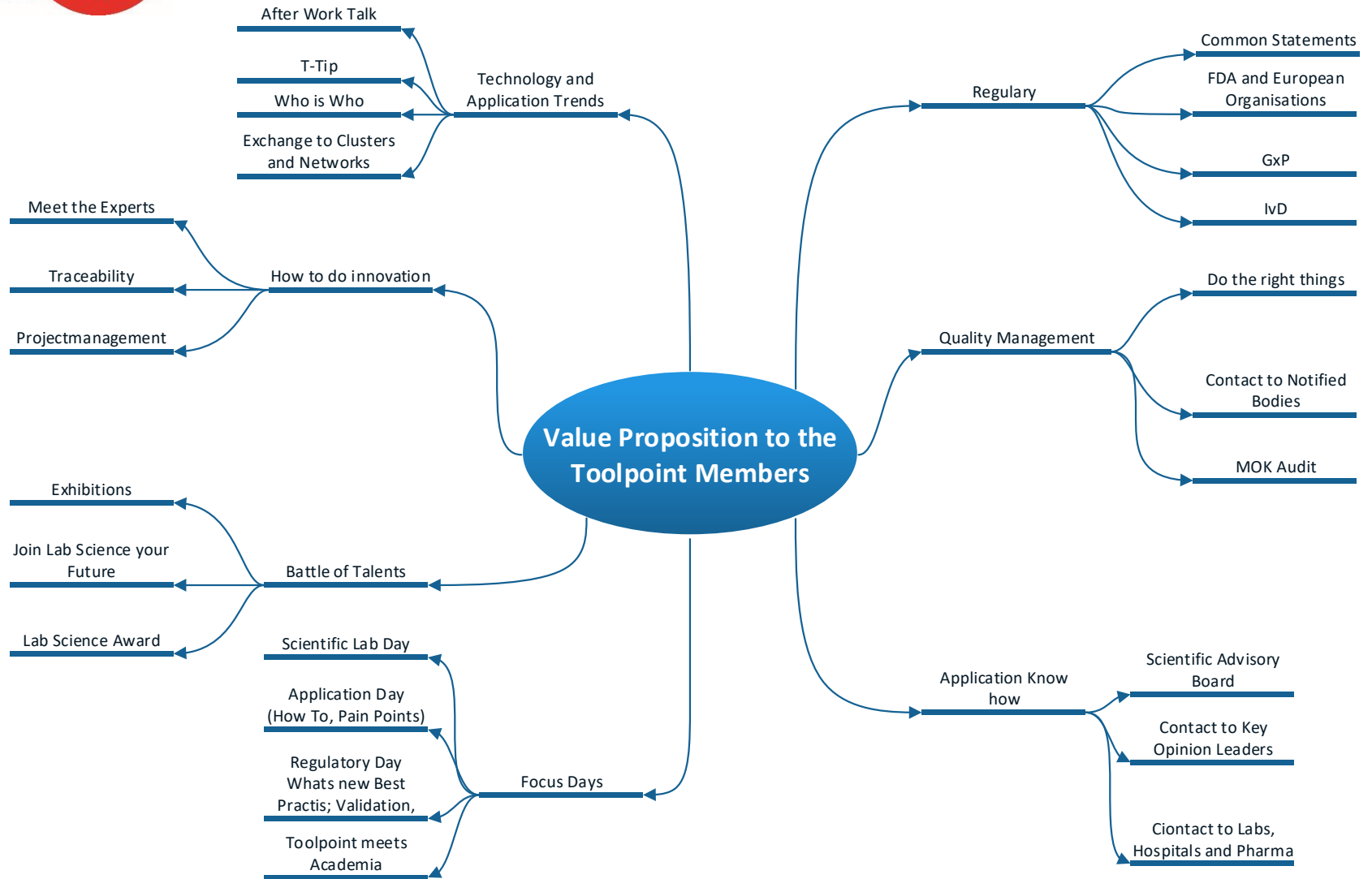**Systems for Laboratory Automation and Bio-processing**

In general, all companies that supply complete systems ready for to End-Users
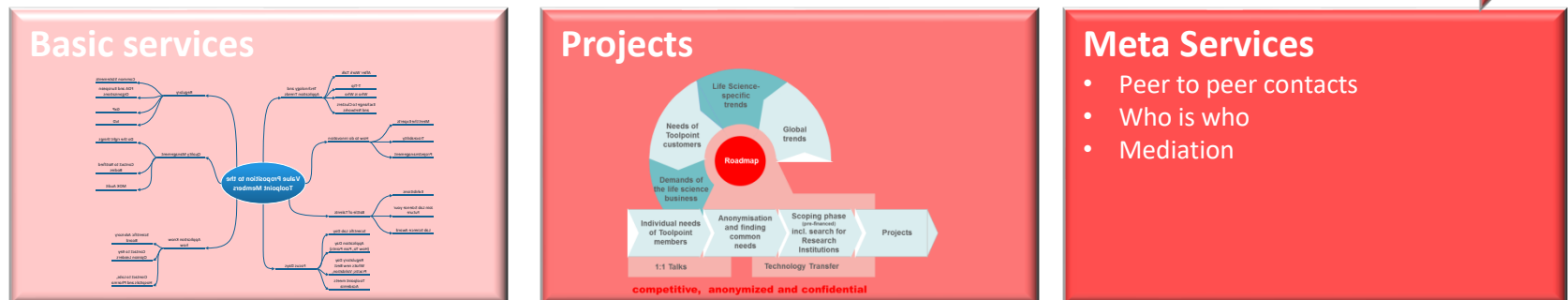*Aurovis, Gilson, Mettler-Toledo, Qiagen, Robert Bosch, Seyonic, Tecan*

Suppliers for
System-Components Components Consumables

Companies that supply components or functional components to the Manufacturers of Systems above
Grütter Kunststoff & Formen AG, Gritec, Integra Biosciences AG, Insphero, Jossi, SuSoS
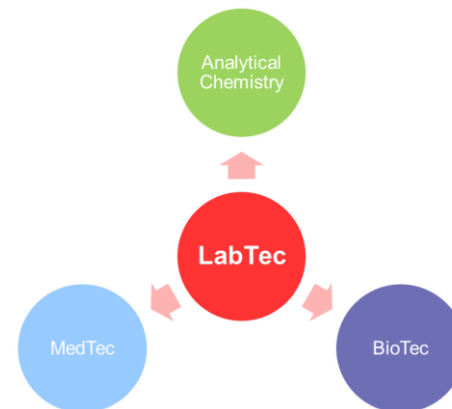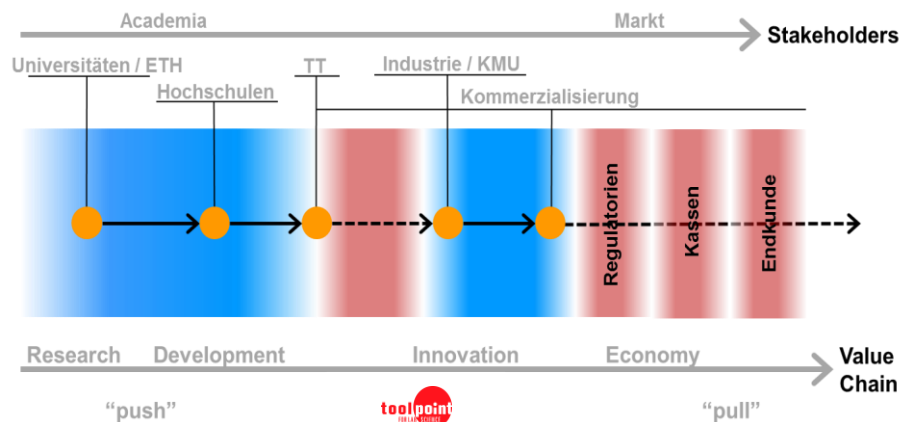
Suppliers for
Services

Companies that provide engineering and/or services to the Manufacturers and Suppliers above
1LIMS, CSEM, Helbling Technik AG, Infoteam, Noser Engineering AG, PwC, Zollner, EPFL, Fraunhofer, HSR, Hombrechtikon Systems Engineering AG, VZ Vermögenszentrum, ZHAW

Value Proposition to the Toolpoint Members

Technology and Application Trends
- After Work Talk
- T-Tip
- Who is Who
- Exchange to Clusters and Networks

How to do innovation
- Meet the Experts
- Traceability
- Projectmanagement

Battle of Talents
- Exhibitions
- Join Lab Science your Future
- Lab Science Award

Focus Days
- Scientific Lab Day
- Application Day (How To, Pain Points)
- Regulatory Day Whats new Best Practis; Validation,
- Toolpoint meets Academia

Regulary
- Common Statements
- FDA and European Organisations
- GxP
- IvD

Quality Management
- Do the right things
- Contact to Notified Bodies
- MOK Audit

Application Know how
- Scientific Advisory Board
- Contact to Key Opinion Leaders
- Ciontact to Labs, Hospitals and Pharma

Our Services respect Coopetition and Trust

Universal know how 1/n

Group 1/x

Core 1/1

Degree of Know How uniqueness

Basic services

Projects

Meta Services
- Peer to peer contacts
- Who is who
- Mediation

Enhancing Life Science with LAB Science

- Swiss Based vertical integrated industrial Cluster of LabScience Industry
- Funded by the Members with Focus to LabScience
- Multilevel Networking inside the Community
- Networking to Basic Research, Academia, other Clusters Government and LabScience Customers
- Support for national and international Innovation Foundlings
- Single Point of Contact for Applier of Lab Science Solutions
- Common Projects, www.toolpoint.ch has initialised SiLA, Carry Over, etc.
- Enabler of cooperation's for LabScience Solutions
- Roundtables for Experts in IP, RA, HR, etc.
- Education Services for LabScience specific Themes

Partners:

The Annual Report of 2017 is online!

Membership Cost Model

Costs Toolpoint Membership 2018 – For more detailed information, click here!

Membership	Premium Member	Basic Member	Start-Up	Up to 25 employees Sales< 5 Mio	Key Opinion Leader (KOL)
Basis FEE	CHF 10'500.00	CHF 3'000.00	CHF 500.00	CHF 1'000.00	CHF 250.00
The Management Fee includes Services as follows:	All Incl.	Not all Incl.	Not all Incl.	Not all Incl.	Not all Incl.
Website/extranet including content management	✔	✔	✔	✔	✔
Extranet	✔		✔	✔	✔
Toolpoint newsletter (2 x year)	✔	CHF 400.00	✔	CHF 400.00	CHF 400.00
Carieer job search plattform	✔	CHF 500.00	✔	CHF 500.00	CHF 500.00
Social media	✔	✔	✔	✔	✔
Communications, PR	✔	✔	✔	✔	✔
Marketing	✔	✔	✔	✔	✔
Annual report	✔	✔	✔	✔	✔
Brochure: Toolpoint for Lab Science	✔	CHF 500.00	✔	CHF 500.00	CHF 500.00
Administration	✔	x	✔		
Toolpoint meets Academia	✔	CHF 2'000.00	CHF 2'000.00	CHF 2'000.00	CHF 2'000.00
Toolpoint Annual Meeting	✔	✔	✔	✔	✔
Toolpoint Technology Information Platform (T- Tip)	✔	CHF 450.00		CHF 450.00	CHF 450.00
LabTec meets Pharma	✔	CHF 1'000.00	CHF 500.00	CHF 1'000.00	CHF 1'000.00
Focus-Days	✔	CHF 500.00	CHF 250.00	CHF 500.00	CHF 500.00
Top of Toolpoint CEO Event	✔	CHF -	CHF -	CHF 250.00	CHF 250.00
Swiss Symposium on Lab Automation	x Registration by Host	x Registration by Host	x Registration by Host	x Registration by Host	x Registration by Host
SF, AWT with a member, WebEX	✔	✔	✔	✔	✔
IP Expert Group	✔	CHF 500.00	✔	✔	✔
Initial IP consultation	4h	3h	3h	2h	Not incl.
RA Expert Group	✔	CHF 250.00	✔	CHF 250.00	CHF 250.00
HR Expert Group	✔	CHF 500.00	CHF 500.00	CHF 500.00	CHF 500.00
RENE recycling service for Europe	✔	CHF 750.00	CHF 750.00	CHF 750.00	CHF 750.00
Information management	✔	✔	✔	✔	✔
Cluster management	✔	✔	✔	✔	✔
Lobbying	✔	✔	✔	✔	✔
Networking	✔	✔	✔	✔	✔
Who is Who	✔	✔	✔	✔	✔
Dialogue with clusters in Switzerland and abroad	✔	✔	✔	✔	✔

Legende:

per event
per year
per person
first person for free, than per person CHF 250.--

Contact

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